



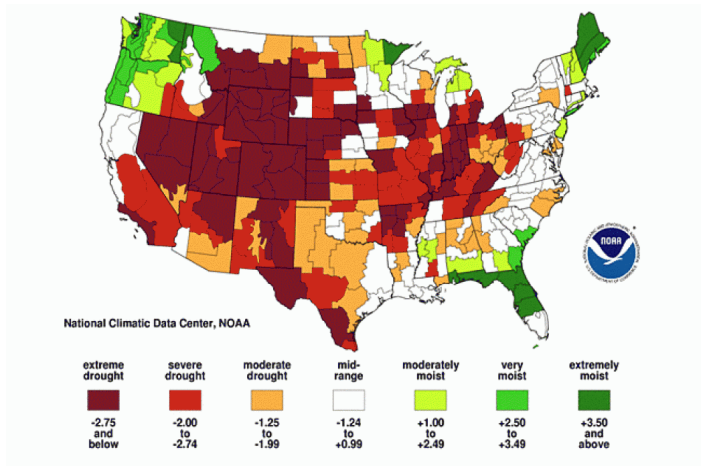
# Non-Revenue Water The Big Picture



Presenter:  
Steve Cavanaugh, P.E.  
Chief Innovation Officer

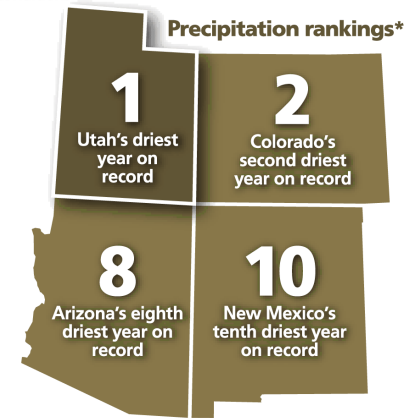


# Drivers for Water Loss Control



## Driest year on record

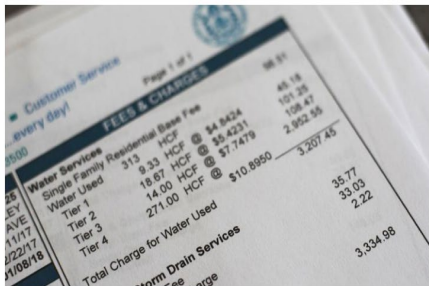
Utah recorded its lowest statewide precipitation since at least 1895. The other Four Corners states also experienced extremely dry conditions.



\*Precipitation rankings are from 1895 to 2018. The water year runs from October to the next September. Source: National Centers for Environmental Information

GRAPHIC BY CHRISTOPHER CHERRINGTON | The Salt Lake Tribune

## Editorial | Don't just blame the meter readers for San Diego's water billing scandal



San Carlos resident Kelli Sandman-Hurly got a water bill of \$3,334.98 — an overcharge of more than \$3,000. (K.C. Altred / U-T)

By The San Diego Union-Tribune Editorial Board

A new report from City Auditor Eduardo Luna about erroneous water bills serves as a clear indictment of the city's Public Utilities Department. It detailed how 2,750 water bills sent to residents in 2017 were incorrect, often by hundreds of dollars, and that

## SAWS reveals 9 billion gallons of water wasted last year

by APRIL MOLINA | Wednesday, November 1st 2017



500 Photo

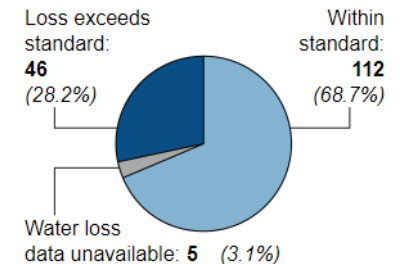


VIEW PHOTO GALLERY  
5 photos

## Communities compliant with Illinois water loss standard

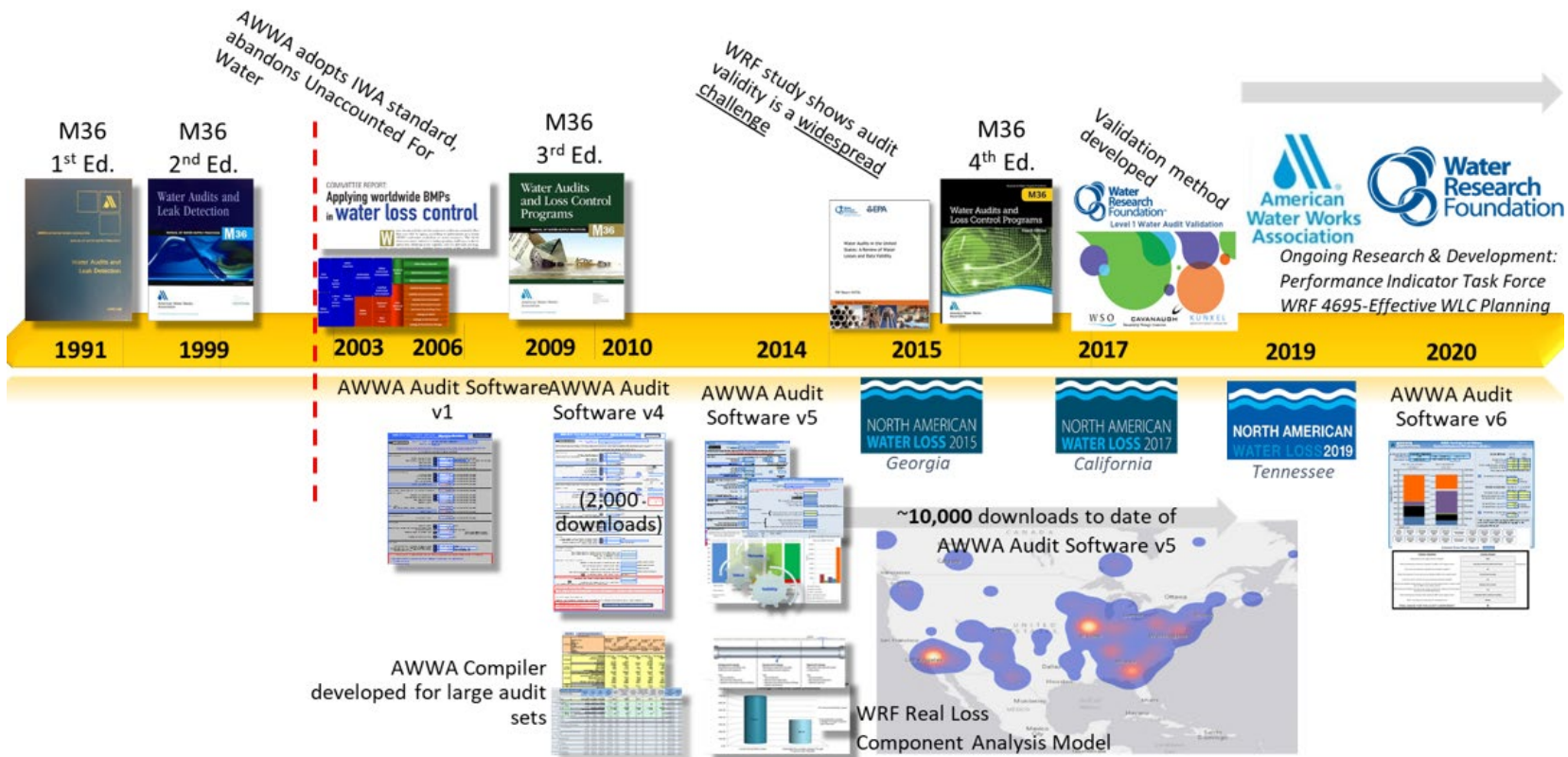
For 163 Illinois municipalities that received Lake Michigan water in 2016

**Illinois standard: 12% water loss**



SOURCE: Tribune reporting, Illinois Department of Natural Resources  
CHICAGO TRIBUNE

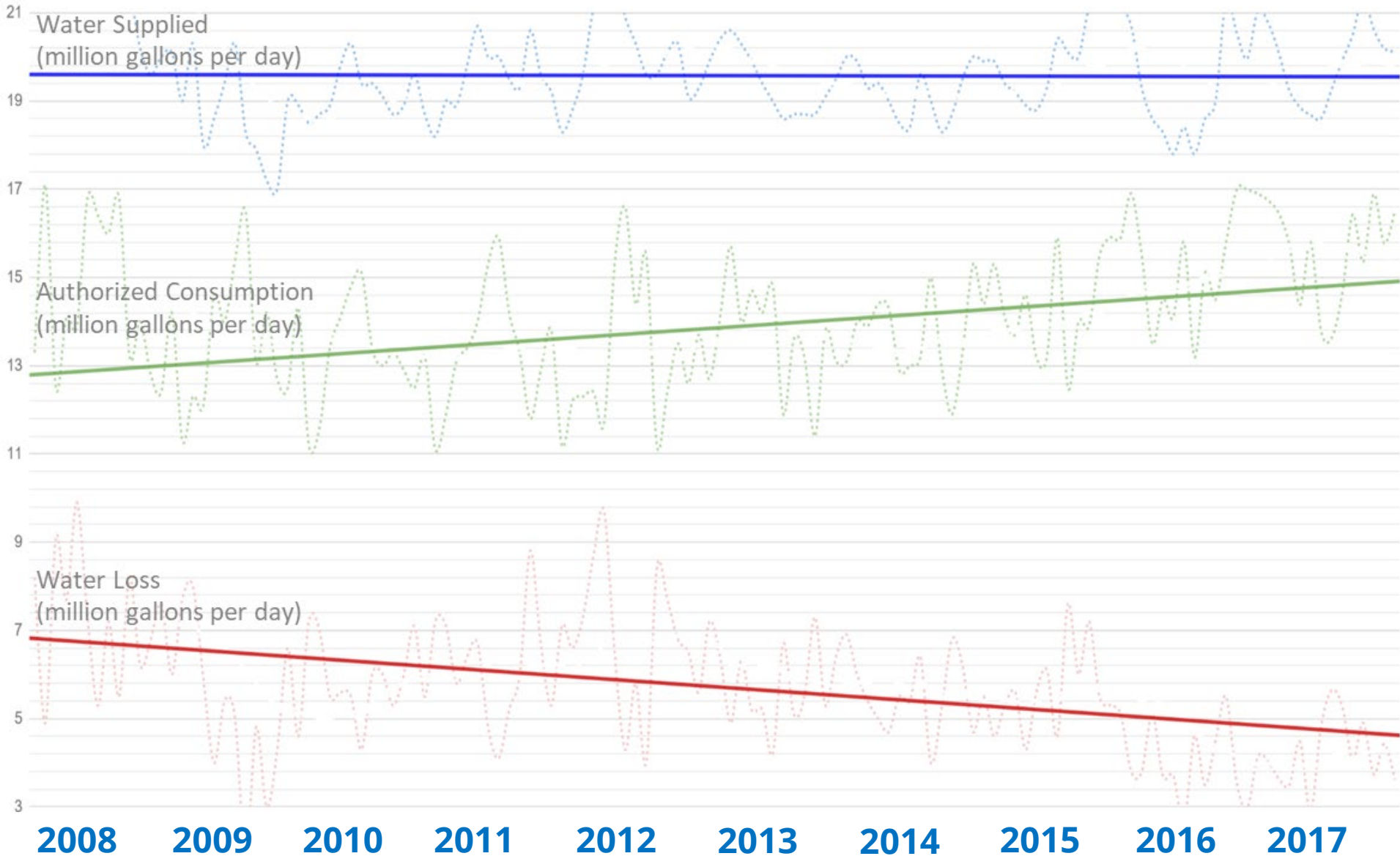
# IWA/AWWA M36 Methodology – State of the Art Water Auditing & Loss Control







# Increased Supply





05 SEPT 2018



## Rating Action: **Moody's upgrades to Aa1 Asheville, NC's outstanding \$43.4M Water Revenue Enterprise bonds;** **Outlook stable**

New York, September 05, 2018 -- Moody's Investors Service has upgraded the rating to Aa1 from Aa2 on the City of Asheville, NC's \$43.4 million Water System Revenue Refunding Bonds, Series 2015. The outlook is stable.

### RATINGS RATIONALE

The upgrade to the high quality Aa1 rating reflects the growing size and diversity of the service area's economic base, strong management practices including comprehensive fiscal policies, an active pay-go capital improvement program, regular rate reviews and long term planning. The rating also incorporates ample debt service coverage (4.3 times) and liquidity levels (1,229 days cash on hand). Legal provisions are satisfactory (1.2x rate covenant) with no debt service reserve requirement which is offset by maintenance of healthy reserves.

### RATING OUTLOOK

The stable outlook reflects our expectation of continued sound financial operations and stability within the service area.

### FACTORS THAT COULD LEAD TO AN UPGRADE

-Maintenance of high debt service coverage levels

-Reduction of water leakage rate

### FACTORS THAT COULD LEAD TO A DOWNGRADE

-Debt service coverage falling below current projections

-Significant increase in debt ratio

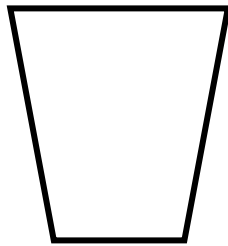
-Material deterioration of the customer base and economic profile

**-Reduction of water leakage rate**

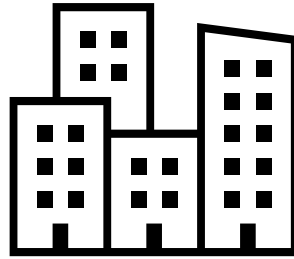


What is Water Loss?

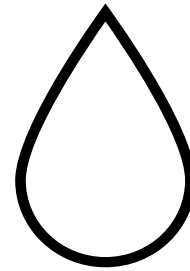
# Water Loss



Water  
Supplied



Consumption



Water  
Loss



# Economic Optimum Level of Intervention

**Aggressive Intervention is Over-Spending**

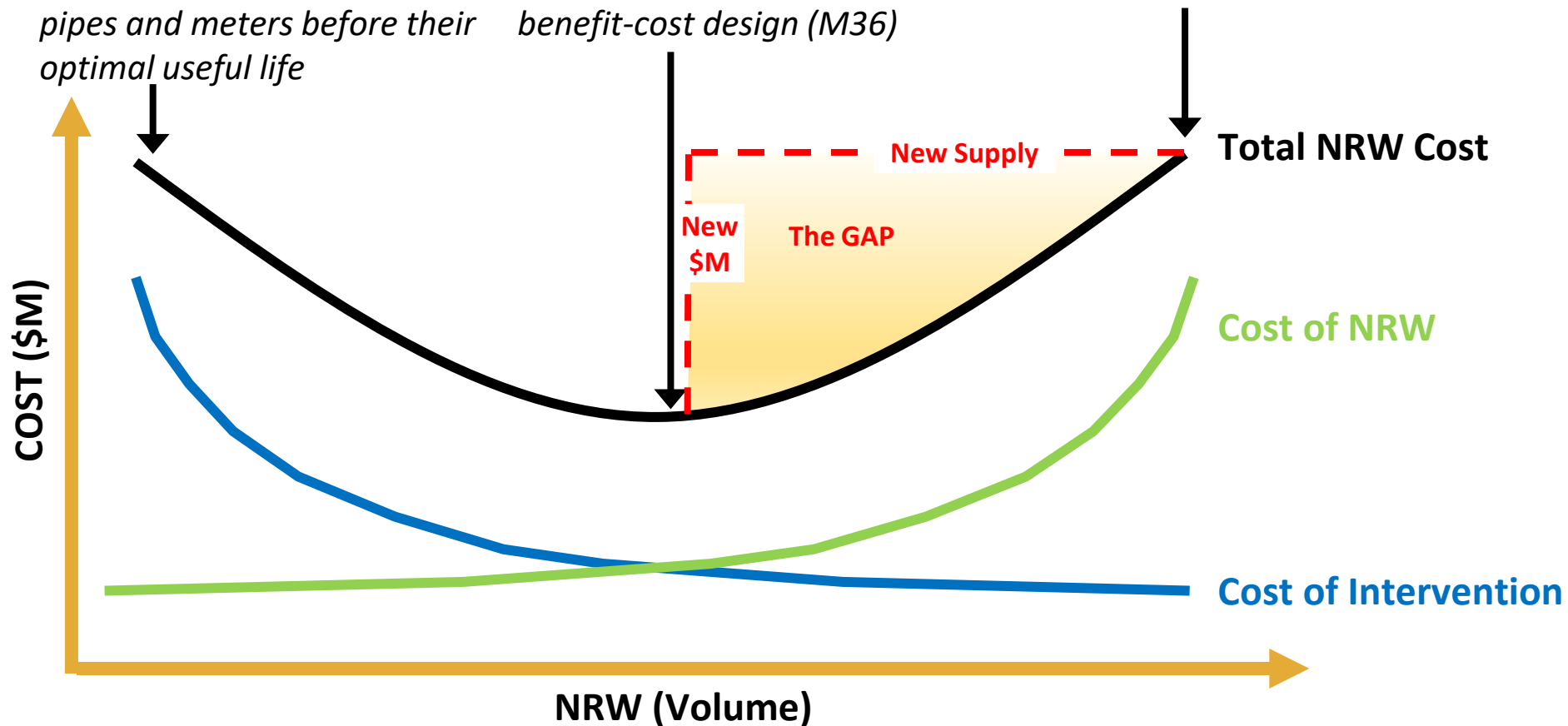
*Example: replacement of pipes and meters before their optimal useful life*

**Economic Optimum NRW & Intervention**

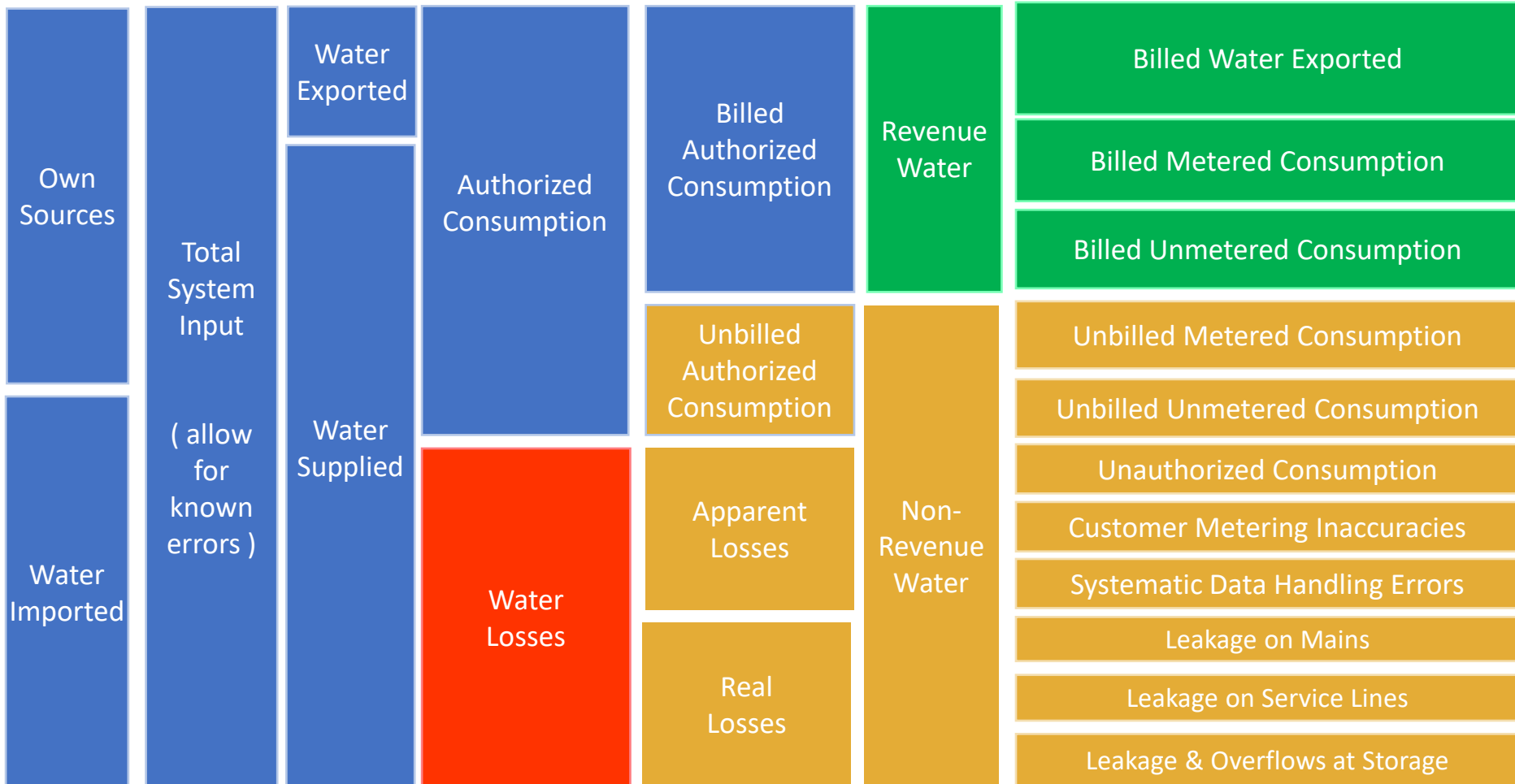
*Economic target from benefit-cost design (M36)*

**Reactive Intervention is Over-Spending**

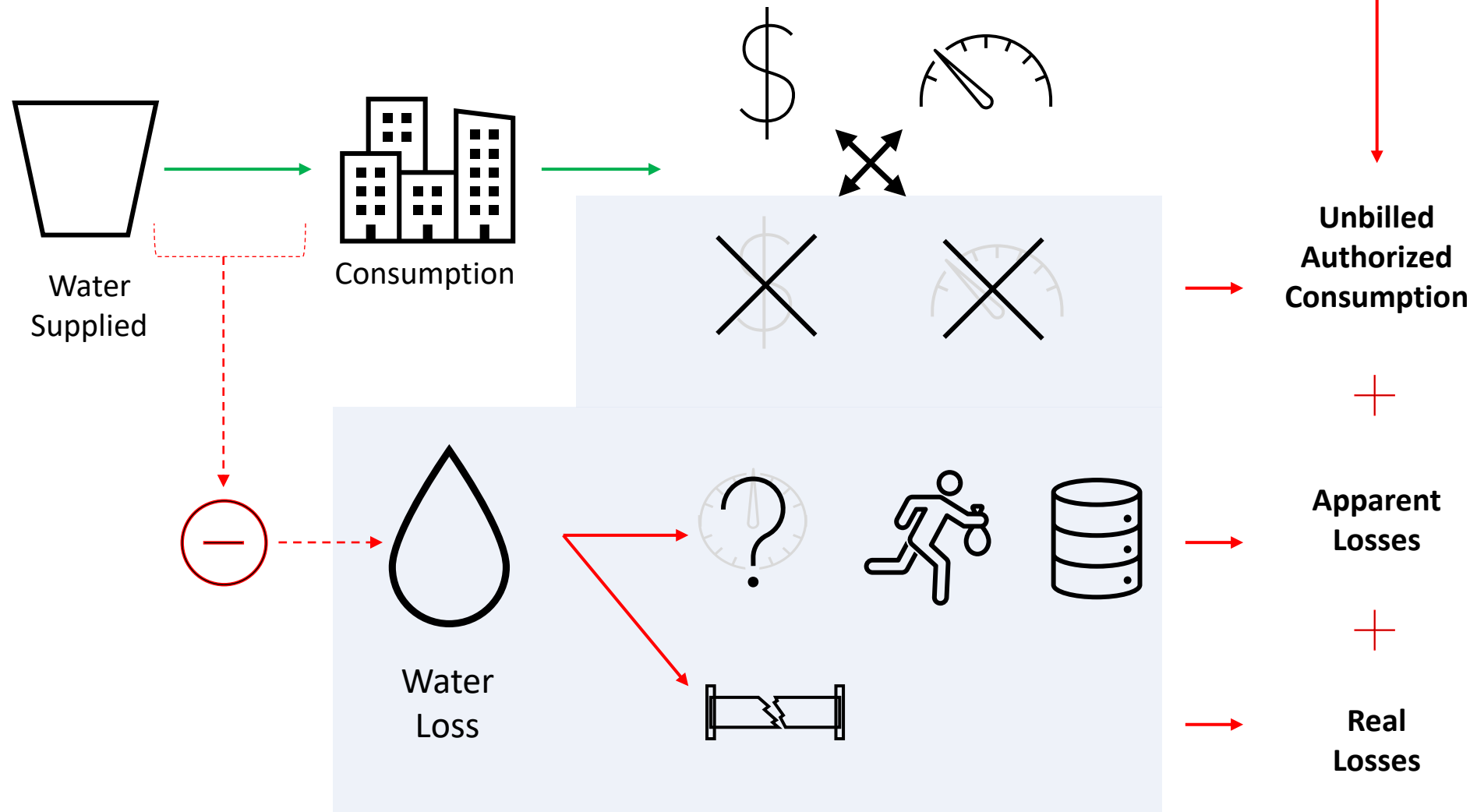
*Example: fixing only leaks that surface, replacing meters only when they stop*

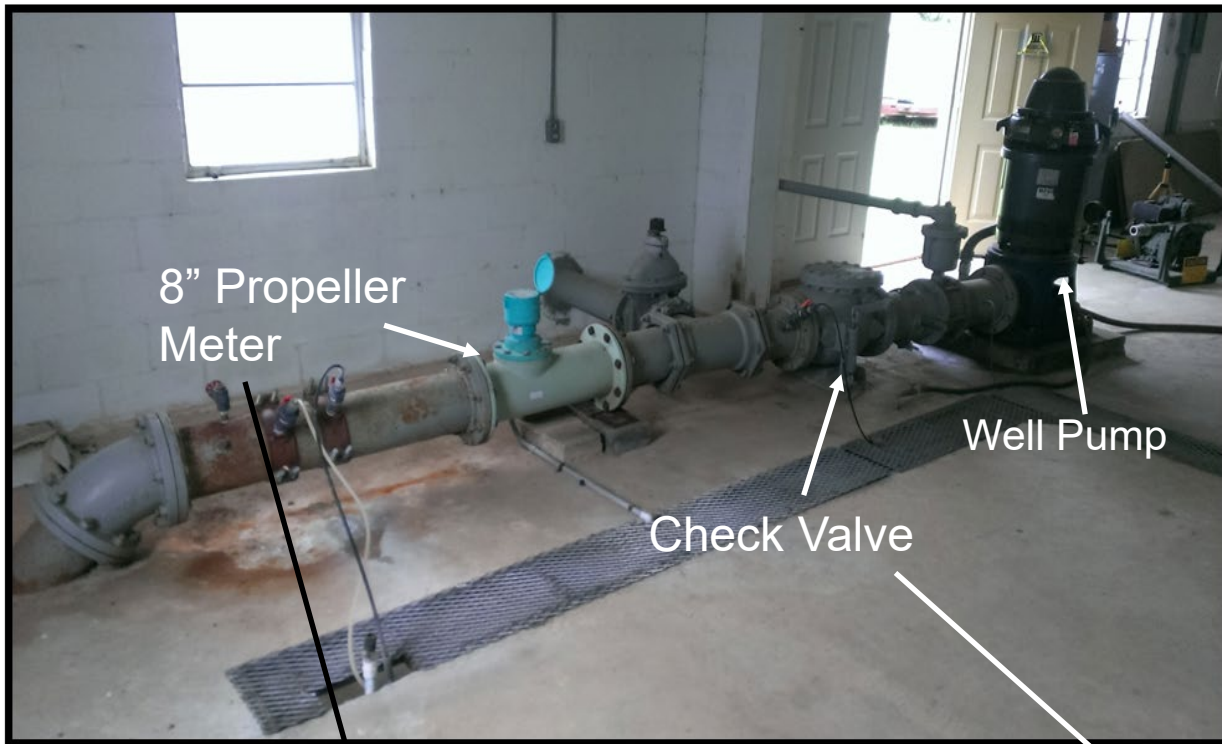


# The Water Balance & Water Auditing



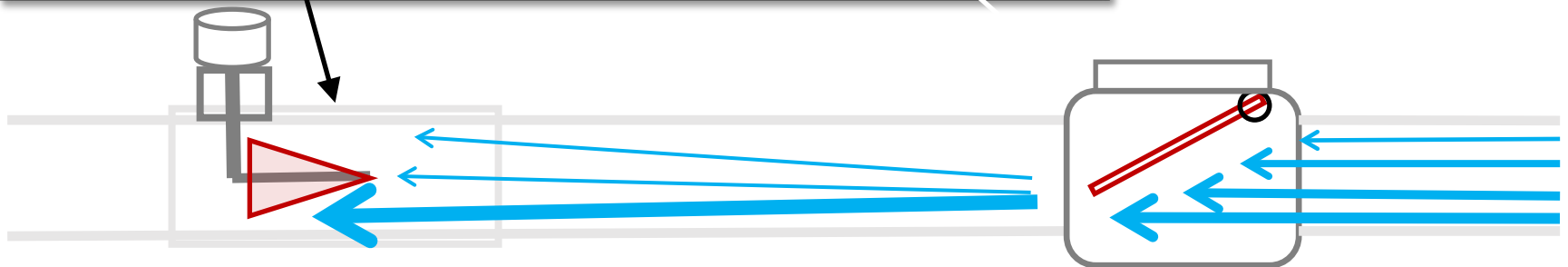
# What is Non-Revenue Water?





Accuracy results from MFR test bench: 99.5%

Accuracy results from in-situ test: 142.2%



# Different Types of Leaks

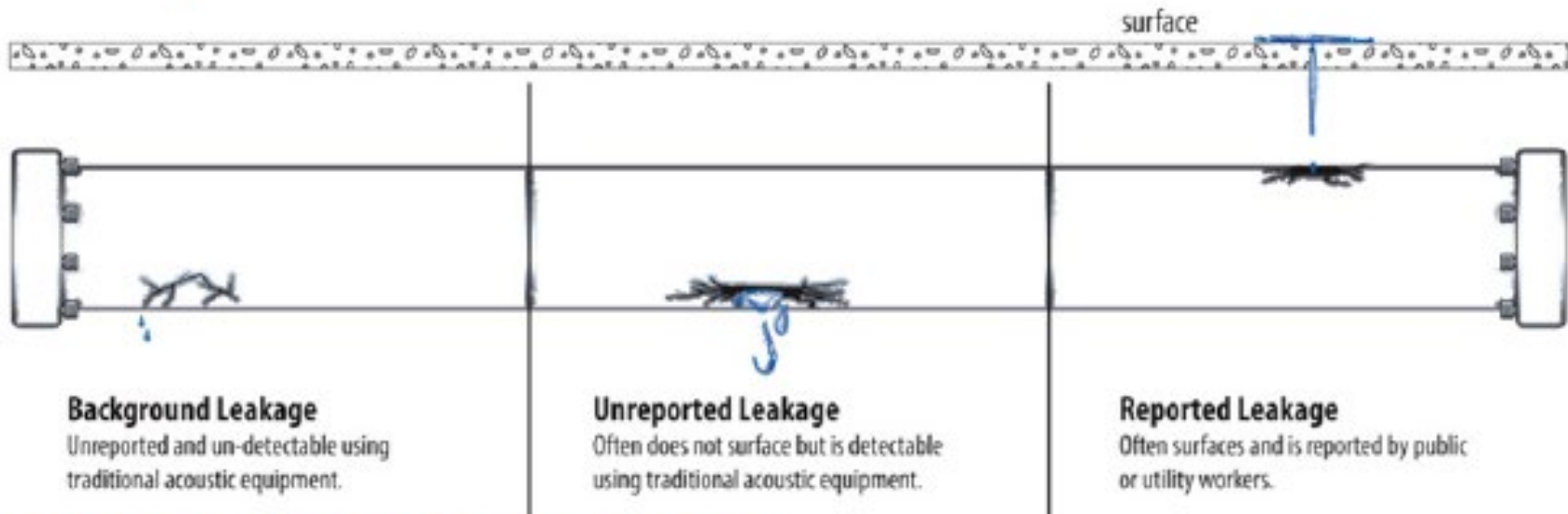
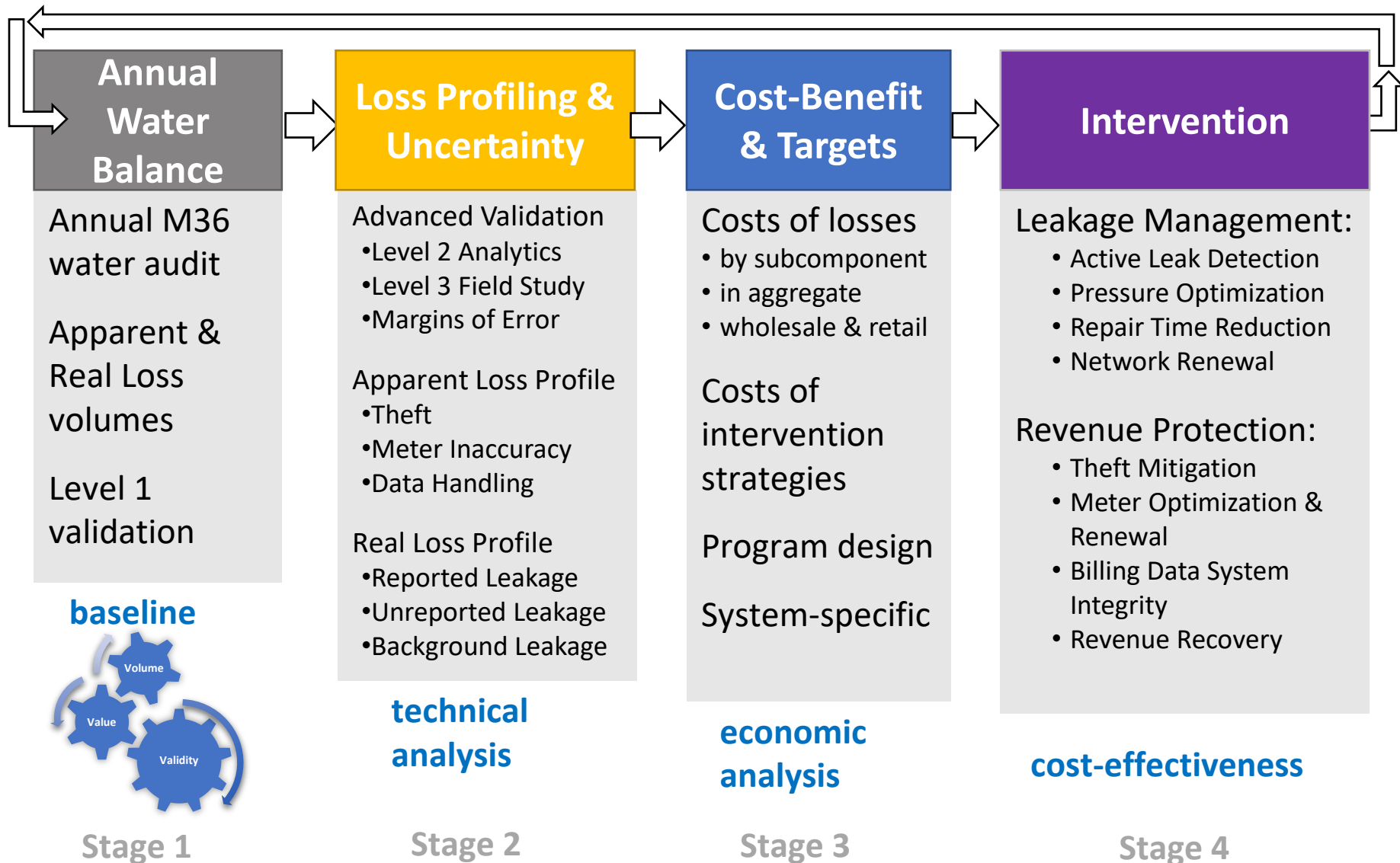


Figure 1: Sub-Components of Real Loss (graphic credit WRF)

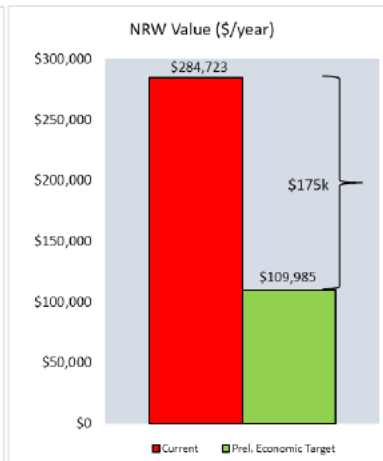
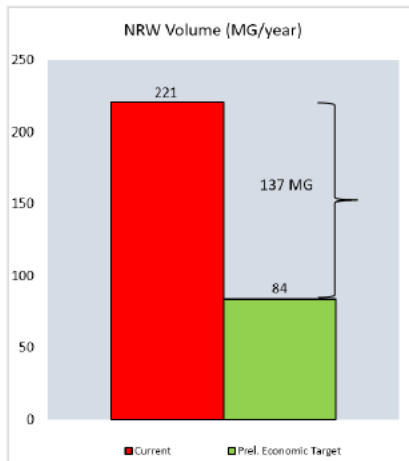
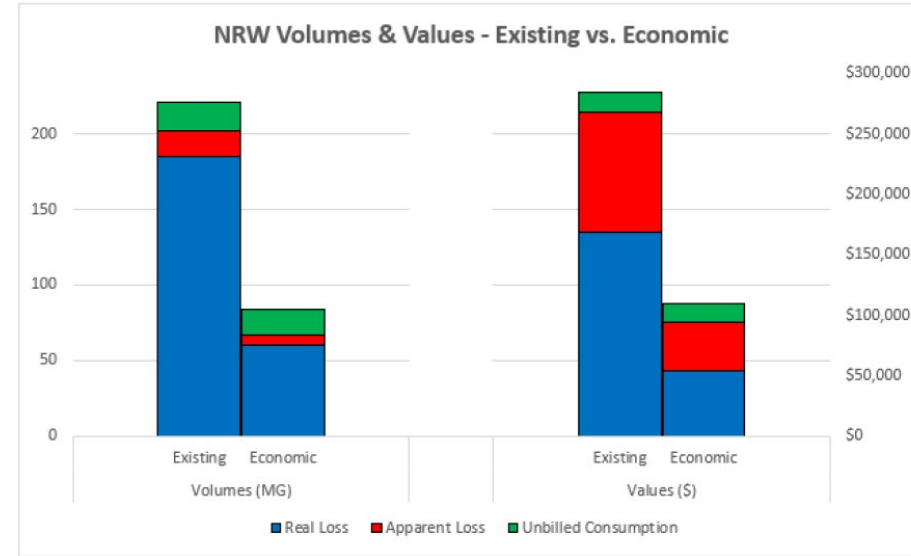


# AWWA M36 Program Approach



# Economic Analysis - Example

Fiscal Year 2017/2018					
		95% Confidence Limits (+/-)			
Economic Metrics	Volume		Low	High	%
Non-Revenue Water (Existing)	221	MG/yr	181	261	18.2%
Non-Revenue Water (Economic)	84	MG/yr	67	100	19.7%
Target NRW Recovery ("Gap")	137	MG/yr	110	164	19.7%
Value (Primary + Secondary)					
Non-Revenue Water \$ (Existing)	\$284,723	\$/yr	\$245,580	\$323,865	13.7%
Non-Revenue Water \$ (Economic)	\$109,985	\$/yr	\$88,345	\$131,626	19.7%
Target NRW Recovery \$ ("Gap")	\$174,737	\$/yr	\$140,357	\$209,118	19.7%
NRW Economic Index	2.6	ratio of current vs optimum NRW cost			
Technical Metrics					
Unbilled Consumption	9.3	gal/conn/day	8.2	10.4	11.6%
Apparent Loss	8.5	gal/conn/day	7.3	9.7	14.0%
Real Loss	92.7	gal/conn/day	73.4	112.1	20.8%
Infrastructure Leakage Index	4.8		3.7	5.8	21.6%
Data Validity Band (Level)	Band III (51-70)				



Volumes (MG)	Existing	Economic
Unbilled Consumption	18.6	17.1
Apparent Loss	17.1	6.9
Real Loss	185.3	59.8

Values (\$)	Existing	Economic
Unbilled Consumption	\$16,932	\$15,538
Apparent Loss	\$99,331	\$40,069
Real Loss	\$168,460	\$54,379



# Non-Revenue Water The Big Picture



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